

## **Emerging Markets: Strategies for Competing in** the Global Value Chain

Robert Grosse



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# Emerging Markets: Strategies for Competing in the Global Value Chain

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**Emerging Markets: Strategies for Competing in the Global Value Chain** Robert Grosse Emerging market economies, from China, Mexico, South Africa, and Indonesia, are rapidly changing the competitive business landscape; the traditional dominance of the US, Europe, and Japan (Triad countries) in international business can no longer be assumed or taken for granted. Companies in the Triad countries who can enter these emerging markets may be able to reap rewards and benefits from cost reductions and expanded market opportunities, while companies who ignore them, may soon be their direct competitors.

Leading international finance and business expert Robert Grosse explores the role that emerging markets and innovation are playing in the 21st century and identifies the challenges/opportunities they offer to traditional businesses. Using case studies of companies from both emerging and Triad markets, Grosse clearly locates points of competitive advantage and explains how innovation operates as a key driver of competition. He shows how to identify ways to lower costs, achieve synergies, and collaborate for mutual benefit.

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