



Making Music Your Business: A Practical Guide to Making \$ Doing What You Love

Traci Truly

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There is nothing you love more than making music and performing. But you also realize that to make money doing what you love, there is a lot you need to learn.

To be successful you need more than talent. Making Music Your Business gives working musicians what they need to make more money with their music and take their passion to the next level.

Get inside information and learn how to:

- Sign a manager, business manager and booking agent.
- Sell more CDs and merchandise.
- Deduct the cost of equipment from money you make.
- Legally sample and cover other artists' music.
- Use your press kit to book shows.
- Protect the music you write.
- Rid your band of deadbeat members.
- Decide which publishing company to join.
- Make more at shows.
- Succeed with a better website and by using online music sources.

The music business is as much about the business as the music.

Be a success at both.

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